

# **The Art Of Framing: Managing The Language Of Leadership By Gail T. Fairhurst And Robert A. Sarr**

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understanding of the theory and practice of leadership, conflict management, The Art of Framing: Managing the Language of Gail T. Fairhurst & Robert A

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BOOK NOTES The Art of Framing: Managing the Language of Leadership, by Gail T. Fairhurst and Robert A. Sarr. San Francisco: Jossey-Bass, 1996, 213 pp., \$25.00 cloth.

## **The art of framing: managing the language of**

Abstract. The article reviews the book The Art of Framing: Managing the Language of Leadership, by Gail T. Fairhurst and Robert A. Sarr.

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Articles: Craig Johnson; Book Review: The Art of Framing: Managing the Language of Leadership Gail T. Fairhurst and Robert A. Sarr San Francisco, CA

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Summary: Fairhurst, Gail T. is the author of Art of Framing Managing the Language of Leadership, published 1996 under ISBN 9780787901813 and 0787901814.

## **Framing (communication theory) psychology wiki**

Framing effect; Language and thought; Fairhurst, Gail T. and Sarr, Robert A. 1996. The Art of Framing: Managing the Language of Leadership.

## **Gail fairhurst | tavistock institute |**

Gail T. Fairhurst is a professor of SAGE, (2007) and *The Art of Framing: Managing the Language of Leadership*, Gail Fairhurst, Robert Sarr

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